# APARTMENT/ REAL ESTATE ADS CASE STUDY

### 01. CLIENT GOALS

The goal is to book appointments so they can lease out apartments at these luxury buildings in Chicago, Illinois.

### **02. CLIENT EXPECTATIONS**

Hoping to get around 20 Leads/Month



Sponsored ·

Are you ready to move forward?

We want to help you find a place you can call home.

Please fill out the fields below to schedule your time.



Looking for a brand new 2 bedroom apartment with a view? Epoch Chicago gives you stunning views of the city with all the amenities to make living easy.

Sit back in your modern, stylish suite with granite counter tops, and stainless steel appliances.

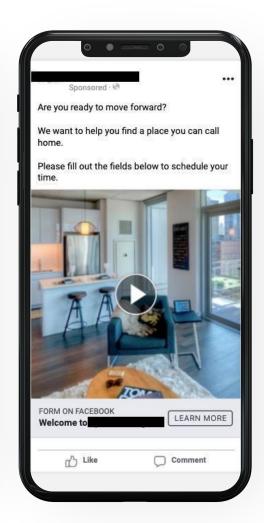
If you're searching for a new apartment, do yourself a favor and schedule a tour



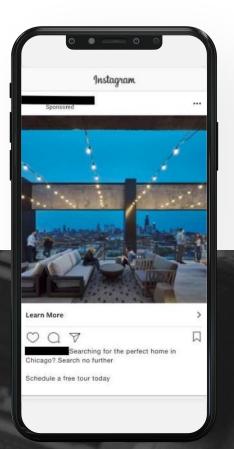
FORM ON FACEBOOK LEARN MORE Welcome to



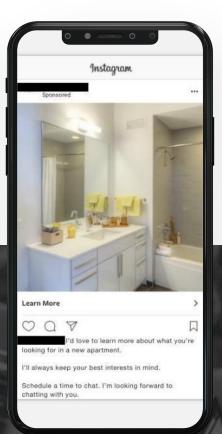




# **ADS USED IN THE CAMPAIGN**









# **RESULTS**

**ADS SUMMARY** 

3,376

Reach

Impressions

7,230

On-Facebook leads 63

607

Page engagements

2,234

People taking action

4,815

People taking action rate %

129.32%

Link clicks

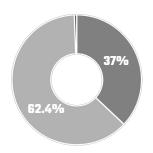
230

CTR (all)

Clicks (all)

8.40%

# **DEMOGRAPHICS**



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Female

Unknown

Age	Impressions 🗆	Reach	Clicks (all)
55-64	1,877	840	168
65+	1,404	596	168
45-54	1,331	571	101
25-34	1,288	698	96
35-44	812	409	53
18-24	518	262	21

Region	Impressions $\Box$	Reach	Clicks (all)
Illinois	6,279	2,915	537
Indiana	951	461	70

951 6,279



# **RESULTS**

**ADS SUMMARY** 

Reach **4,175** 

Impressions

10,623

On-Facebook leads

16

Clicks (all)

227

Page engagements

116

People taking action

367

People taking action rate %

8.79%

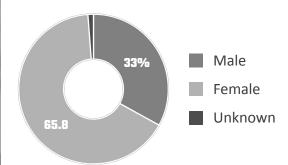
Link clicks

113

CTR (all)

2.14%

# DEMOGRAPHICS



Age	Impressions □	Reach	Clicks (all)
25-34	6,991	2,685	150
18-24	3,325	1,378	70
35-44	307	113	7

# RESULTS

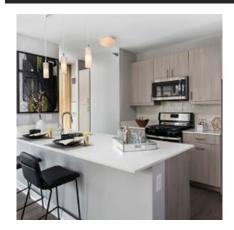
Region	Impressions $\Box$	Reach	Clicks (all)
Illinois	10,346	4,023	221
Indiana	277	152	6



277

10,346

### Image asset photo



## Ad body

- ☐ Are you ready to move forward?
- ☐ We want to help you find a place you can call home.
- $\square$  Please fill out the fields below to schedule your time.